## **Flash Report**

The Employees' Retirement System of the County of Milwaukee

**MERCER** 

**Investment Consulting** 

### **Trustees' Summary**

The Total Fund had an aggregate market value of approximately \$1.6 billion at the end of August. The Total Fund gained 2.2% during the month, leading the Reference Index by 10 basis points.

The large cap domestic equity market, as measured by the Russell 1000 Index, advanced 2.4% during the month and small cap equity, as measured by the Russell 2000 Index, gained 3.0%. Growth outperformed value in the large cap space while value slightly outperformed growth in the small cap arena.

The international equity markets gained 2.8% during August, as measured by the EAFE Index of developed markets. Emerging market equities, as measured by the MSCI Emerging Markets Index, advanced 2.6%.

The investment-grade fixed income market, as measured by the Lehman Aggregate Index, increased 1.5% during the month. High yield issues led the broad market by a small amount, gaining 1.6%, as measured by the Merrill Lynch High Yield Index.

#### **Recommendations and Comments**

- The Fund is currently overweight high yield fixed income and underweight core fixed income relative to the policy.
- There are no due diligence meetings scheduled in September. Westfield is scheduled to present in October.
- The small cap search was re-opened and managers are being reviewed for a second time, due to the Board's concern with AOR's contract.
- The Ariel portfolio was liquidated at the beginning of September and the proceeds were invested in a passive small cap value vehicle (BGI Russell 2000 Value iShares) while the small cap value search is conducted.
- It is Mercer IC's recommendation that the September liquidity needs for County be sourced from the Boston Partners large cap equity portfolio.
- Mercer IC will provide a summary brokerage report from the active domestic equity managers.

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	Assets (\$ millions)	August	Year To Date	<u>1 Yr</u>	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Total Fund (1)	1,576.96	2.2	6.2	10.0	13.7	9.8	7.9	9.7	_	
vs. Composite Market Index CPI + 4% (1 Month in Arrears)		2.1 0.6	6.3 5.7	9.3 8.1	12.0 7.4	8.5 6.8	6.3 6.9	8.5 6.6	_ _	
LARGE CAP VALUE EQUITY MANAGER										
Boston Partners Boston Partners - Net	163.97	2.5 2.5	8.3 8.1	12.7 12.4	17.4 17.1	8.8 8.6	9.5 9.3	11.6 11.4	12.3 12.0	8/1/95
vs. Russell 1000 Value + 1% S&P 500 + 1% CPI + 6.5% (1 Month in Arrears)		1.8 2.5 0.8	11.6 6.5 7.7	15.0 9.9 10.6	17.1 12.0 9.9	9.7 5.7 9.3	7.6 2.4 9.4	12.4 9.9 9.1	13.0 10.7 9.2	
LARGE CAP GROWTH EQUITY MANAGER										
Mellon Capital Management - Ru 1000 Growth Index Mellon Capital Management - Ru 1000 Growth Index - Net	96.92	3.1 3.1	0.3 0.3	3.8 3.7	7.1 7.0	1.8 1.7	N/A N/A	N/A N/A	-0.9 -0.9	5/31/01
vs. Russell 1000 Growth		3.1	0.2	3.7	7.0	1.7	-3.2	5.9	-1.0	
LARGE CAP EQUITY INDEX										
Mellon Capital Management - S&P 500	118.73	2.4	5.8	8.9	11.0	4.7	1.5	9.0	10.5	4/13/95
Mellon Capital Management - S&P 500 - Net		2.4	5.8	8.9	11.0	4.7	1.5	8.9	10.5	
vs. S&P 500		2.4	5.8	8.9	11.0	4.7	1.4	8.9	10.5	
MID CAP VALUE EQUITY MANAGER										
Hotchkis & Wiley	35.72	3.8	5.6	7.9	N/A	N/A	N/A	N/A	11.2	2/18/05
Hotchkis & Wiley - Net		3.8	5.0	7.0	N/A	N/A	N/A	N/A	10.3	
vs. Russell Mid Cap Value + 1%		2.9	15.3	13.4	21.3	15.0	13.5	14.9	15.1	
CPI + 5.7% (1 Month in Arrears)		8.0	7.2	9.8	9.1	8.5	8.6	8.3	10.0	
MID CAP GROWTH EQUITY MANAGER										
Artisan Partners Artisan Partners - Net	33.48	3.7 3.6	0.9 0.4	7.1 6.3	12.1 11.2	6.8 6.0	N/A N/A	N/A N/A	4.4 3.6	6/12/00
vs. Russell Mid Cap Growth CPI + 5.7% (1 Month in Arrears)		2.3 0.8	1.2 7.2	6.0 9.8	12.9 9.1	7.5 8.5	4.1 8.6	8.6 8.3	-2.6 8.5	_

<sup>(1)</sup> Total Fund returns represent actual returns through 6/30/2006 and estimated performance thereafter.

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MID CAP CORE EQUITY	Assets (\$ millions)	August	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
EARNEST Partners EARNEST Partners - Net	34.18	1.6 1.6	3.5 3.1	6.0 5.3	N/A N/A	N/A N/A	N/A N/A	N/A N/A	11.1 10.4	2/18/05
vs. Russell Mid Cap Index + 1% CPI + 5.7% (1 Month in Arrears)		2.6 0.8	5.8 7.2	10.0 9.8	18.0 9.1	12.5 8.5	10.9 8.6	13.3 8.3	12.6 10.0	
Reinhart & Mahoney Reinhart & Mahoney - Net	12.23	2.9 2.9	11.8 11.5	16.6 16.1	N/A N/A	N/A N/A	N/A N/A	N/A N/A	14.5 14.0	2/18/05
vs. S&P 400 CPI + 5.7% (1 Month in Arrears)		1.1 0.8	2.4 7.2	6.7 9.8	14.4 9.1	10.0 8.5	10.9 8.6	13.8 8.3	9.4 10.0	
SMALL CAP EQUITY MANAGERS										
Westfield Capital Management Westfield Capital Management - Net	45.78	3.0 N/A	3.8 N/A	4.9 N/A	10.6 N/A	8.3 N/A	N/A N/A	N/A N/A	5.2 N/A	2/6/01
vs. Russell 2000 Growth CPI + 5.9% (1 Month in Arrears)		2.9 0.8	3.5 7.3	6.0 10.0	10.6 9.3	6.2 8.7	2.9 8.8	4.5 8.5	4.0 8.6	
Ariel Ariel - Net	40.65	2.7 2.7	2.5 2.3	-0.8 -1.2	12.2 11.8	10.6 10.2	12.8 12.4	15.3 14.8	15.3 14.9	11/30/95
vs. Russell 2500 Value Russell 2500 + 2% CPI + 5.9% (1 Month in Arrears)		2.7 2.7 0.8	9.0 6.9 7.3	10.1 10.1 10.0	18.2 17.1 9.3	14.0 13.0 8.7	13.9 12.5 8.8	14.1 13.3 8.5	14.0 13.4 8.6	
INTERNATIONAL EQUITY MANAGERS										
Capital Guardian Capital Guardian - Net	86.13	3.2 3.1	10.7 10.4	24.6 24.0	21.3 20.7	12.0 11.5	7.0 6.5	11.3 10.8	10.6 10.1	9/1/94
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		2.9 0.8	15.4 7.8	25.8 10.8	25.0 10.1	13.2 9.5	6.8 9.6	8.4 9.3	7.9 9.4	
Grantham, Mayo Grantham, Mayo - Net	151.77	2.7 2.7	15.2 14.6	25.5 24.6	28.2 27.3	19.5 18.7	13.3 12.5	12.9 12.1	12.1 11.3	4/13/95
vs. EAFE + 1% CPI + 6.7% (1 Month in Arrears)		2.9 0.8	15.4 7.8	25.8 10.8	25.0 10.1	13.2 9.5	6.8 9.6	8.4 9.3	8.2 9.3	

INTERNATIONAL SMALL CAP EQUITY MANAGER	Assets (\$ millions)	August	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Capital Guardian	58.78	1.6	9.1	34.1	33.7	21.3	11.4	N/A	11.3	10/31/97
Capital Guardian - Net		1.6	8.7	33.4	32.9	20.6	10.7	N/A	10.7	
vs. MSCI World Ex U.S. Small Cap + 1%		2.9	6.7	18.9	26.9	18.2	10.7	7.1	9.5	
CPI + 6.9% (1 Month in Arrears)		0.9	8.0	11.0	10.3	9.7	9.8	9.5	9.6	
CORE FIXED INCOME MANAGERS										
JPMorganChase	110.69	1.5	2.4	N/A	N/A	N/A	N/A	N/A	4.4	11/1/05
JPMorganChase - Net		1.4	2.3	N/A	N/A	N/A	N/A	N/A	4.2	
vs. LB G/C + 0.5%		1.6	2.1	1.5	4.3	5.5	6.8	7.1	3.6	
LB Aggregate + 0.5%		1.6	2.5	2.2	4.5	5.4	6.8	7.0	4.0	
CPI + 2.6% (1 Month in Arrears)		0.5	5.1	6.7	6.0	5.4	5.5	5.2	4.6	
Mellon Capital Management	214.11	1.5	2.2	1.7	4.0	4.9	6.4	6.6	6.0	1/31/96
Mellon Capital Management - Net		1.5	2.2	1.7	4.0	4.9	6.3	6.6	6.0	
vs. LB Aggregate		1.5	2.2	1.7	4.0	4.9	6.3	6.5	6.0	
Loomis, Sayles	91.19	2.1	3.7	3.8	7.6	8.5	9.1	8.9	9.9	6/30/91
Loomis, Sayles - Net		2.1	3.7	3.7	7.5	8.4	9.0	8.8	9.8	
vs. Fixed Income Reference Index + 0.5% (1)		1.6	2.5	2.2	4.5	5.4	5.4	7.3	8.0	
LB Aggregate + 0.5%		1.6	2.5	2.2	4.5	5.4	5.4	7.0	7.8	
CPI + 2.6% (1 Month in Arrears)		0.5	5.1	6.7	6.0	5.4	5.5	5.2	5.5	

<sup>(1)</sup> The Fixed Income Reference Index consists of the 50/50 benchmark until May 1999 and the Lehman Brothers Aggregate Index thereafter.

HIGH YIELD FIXED INCOME MANAGER	Assets (\$ millions)	August	Year To Date	1 Yr	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Since Inception	Inception Date
Loomis, Sayles	146.34	1.8	2.0	4.6	11.3	10.7	10.1	9.5	12.4	11/30/82
Loomis, Sayles - Net		1.7	1.9	4.5	11.2	10.5	10.0	9.4	12.2	
vs. Merrill Lynch High Yield + 1.5%		1.8	6.8	7.0	10.9	9.9	8.1	8.4	N/A	
CPI + 5.0% (1 Month in Arrears)		0.7	6.7	9.1	8.4	7.8	7.9	7.6	N/A	
REAL ESTATE MANAGERS										
ING Clarion Real Estate Securities	72.04	2.9	23.1	28.8	29.1	21.7	20.6	N/A	14.5	1/13/97
ING Clarion Real Estate Securities - Net		2.8	22.8	28.3	28.7	21.3	20.1	N/A	14.1	
vs. Wilshire REIT Index + 1%		3.5	23.2	27.2	29.1	22.4	21.6	17.5	15.6	
MSCI US REIT Index + 1%		3.9	22.0	25.8	27.8	21.8	20.4	16.5	14.6	
CPI + 5.9% (1 Month in Arrears)		8.0	7.3	10.0	9.3	8.7	8.8	8.5	8.5	
VENTURE CAPITAL MANAGERS										
Adams Street Partners (1)	17.59	N/A	N/A	N/A	N/A	N/A	N/A	N/A		10/1/92
Adams Street Partners (1)	2.40	N/A	N/A	N/A	N/A	N/A	N/A	N/A		1/2005
Progress (1)	0.96	N/A	N/A	N/A	N/A	N/A	N/A	N/A		7/1/95

# ASSET ALLOCATION As of August 31, 2006

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Large Cap Equity	24.0 %	20.0 %	17.0 %	25.0 %
Boston Partners	10.4			
Mellon Capital Russell 1000 Growth	6.1			
Mellon Capital S&P 500	7.5			
Total Medium Cap Equity	7.4 %	6.0 %	4.0 %	7.5 %
Artisan Partners	2.2			
Hotchkis & Wiley	2.3			
EARNEST Partners	2.2			
Reinhart & Mahoney	0.8			
Total Small Cap Equity	5.5 %	5.0 %	3.0 %	6.5 %
Westfield	2.9			
Ariel	2.6			
Total International Equity	15.1 %	16.0 %	11.0 %	21.0 %
Capital Guardian	5.5			
Grantham, Mayo	9.6			
Int'l Small Cap Equity	3.7 %	4.0 %	0.0 %	7.0 %
Capital Guardian	3.7			
Venture Capital	1.3 %	3.0 %	0.0 %	5.0 %
TOTAL EQUITY	<b>57.1</b> %	<b>54.0</b> %	37.0 %	<b>74.0</b> %

# ASSET ALLOCATION As of August 31, 2006

Role	Current Allocation	Current Policy	Minimum Allocation	Maximum Allocation
Total Core Fixed Income	26.3 %	35.0 %	31.0 %	41.0 %
JP Morgan	7.0			
NCM	0.0			
Mellon Capital	13.6			
Loomis, Sayles	5.8			
High-Yield Fixed Income	9.3 %	7.0 %	5.0 %	9.0 %
Loomis, Sayles	9.3 %			
Cash	2.7 %	1.0 %	0.0 %	5.0 %
TOTAL FIXED INCOME	38.4 %	43.0 %	34.0 %	55.0 %
REAL ESTATE	4.6 %	3.0 %	0.0 %	7.5 %
ALTERNATIVE INVESTMENTS	0.0 %	0.0 %	0.0 %	0.0 %
TOTAL	100.0 %	100.0 %		

## Average Credit Quality of current Fixed Income managers

JPMorgan AA+

Mellon Capital Management: AA1/AA2

Loomis Invesment Grade: AA-

Loomis High Yield: BB

### Mercer Ratings for Current Managers

	Mercer
Large Cap Eq	Rating
Boston Partners	Α
Mellon Russell 1000 Growth	Α
Mellon S&P 500	Α

### Mid & Small Cap Eq

Artisan	B+
Hotchkis & Wiley	Α
EARNEST Partners	B+
Reinhart & Mahoney	В
Westfield	B+
Ariel	В

### Int'l Eq

Cap. Guardian	B+
Grantham, Mayo Intl Intrinsic Value	Α
Grantham, Mayo Intl Small Company	Α

	wercer
Int'l Small Cap Eq	Rating
Cap. Guardian	В
Core Fixed	
JP Morgan	Α
Mellon	Α
Loomis, Sayles	B+(T)
High Yield Fixed	
Loomis, Sayles	B+(T)
Real Estate	
ING Clarion	N
<u>-</u>	

## The Employees' Retirement System of the County of Milwaukee Proposed Investment Manager Due Diligence 2006

<u>Date</u>	Managers Invited to Present
18-January	Hotchkis & Wiley
08-February	Reinhart & Mahoney and EARNEST Partners
15-February	Boston Partners
15-March	Artisan*
19-April	Ariel* (Terminated)
17-May	
21-June	
19-July	Adams Street Partners and ING Clarion
16-August	Capital Guardian and GMO
20-September	
18-October	Westfield Capital
15-November	Loomis Sayles (both Core and High Yield)
20-December	JP Morgan

<sup>\*</sup> Subject to additional performance review at the Investment Committee meeting prior to the Pension Board meeting. Managers are not required to attend Investment Committee meetings.

#### **Notes:**

The format and timings of all investment manager presentations are to be dictated by the Pension Board. Suggested discussion outline attached for all but venture capital, real estate managers and Loomis Sayles (who have to present two strategies under management). The middle of the year has been deliberately left less crowded to allow manager presentations to be brought forward should issues arise. This would also serve to free up the final quarter of the year.

Mercer Investment Consulting

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